

### Branchingout Growth

Growth is in our nature, and we are branchingout into new directions. Stepped into retail business recently and emerging as a challenging new and fastest growing player.

Our aim is to set new standards in production, quality and service. With our focus set, our aims defined and our constant checks in all aspects of our business, we are moving ahead and branchingout growth.

### Contents

| Company Information  | 02 |
|--|----|
| Director's Report  | 03 |
| Condensed Interim Balance Sheet                                  | 04 |
| Condensed Interim Profit and Loss Statement                      | 05 |
| Condensed Statement of Comprehensive Income                      | 06 |
| Condensed Interim Cash Flow Statement                            | 07 |
| Condensed Interim Statement of Changes in Equity                 | 08 |
| Notes to the Condensed Interim Financial Statement               | 09 |
| Condensed Consolidated Interim Balance Sheet                     | 12 |
| Condensed Consolidated Interim Profit and Loss Account           | 13 |
| Condensed Interim Consolidated Statement of Comprehensive Income | 14 |
| Condensed Interim Consolidated Cash Flow Statement               | 15 |
| Condensed Interim Consolidated Statement of Changes in Equity    | 16 |
| Notes to the Condensed Interim Consolidated Financial Statements | 17 |

### Company Information

#### **Board of Directors**

Waqar Hassan Siddique Chairman Hamid Imtiaz Hanfi Vice Chairman Amir Abbassciu Director Matteo Stefanel Director Muhammad Raza Hasnani Director Aziz Moolji Director M. Abdullah Yusuf Director Taria Kirmani Director Kashif Shah

### Compliance Committee of the Board

Director

Director

Samia Roomi

M. Abdullah Yusuf Chairman Hamid Imtiaz Hanfi Member Muhammad Raza Hasnani Member Jawed Ahmad Secretary

### Strategy & Risk Management Committee of the Board

Tariq Kirmani Chairman Amir Abbassciy Member Matteo Stefanel Member Syed Masood Raza Secretary

#### Services and Stakeholders Committee of the Board

Matteo Stefanel Chairman Hamid Imtiaz Hanfi Member Samia Roomi Member Shahana Ahmed Ali Secretary

#### Supervisoru Secretariat

Hamid Imtiaz Hanfi Head Supervisory Secretariat Jawed Ahmad Head Corporate Compliance Shahana Ahmed Ali Head Corporate Services & Company Secretary Syed Masood Raza Head Corporate Strategy

#### Management Committee

Amir Abbassciu Chief Executive Officer Mohammad Wasi Khan President Chemical Manufacturing Business Kalim A. Siddiqui President Petroleum Marketing Business Imran Farookhi Head Administration & Human Resource Waiahat Athar Jafri Head Commercial Mansoor Rashid Head Technical Roshan Mehri Head Treasuru & Chief Financial Officer

#### Legal Counsel

Shahana Ahmed Ali Head Legal

#### Auditors

Faruq Ali & Co. Chartered Accountants

#### Rankers

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Islami Pakistan Limited Barclays Bank PLC, Pakistan Habib Bank Limited Habib Metropolitan Bank Limited JS Bank Limited KASB Bank Limited MCB Bank Limited National Bank of Pakistan Limited NIB Bank Limited Silk Bank Limited Standard Chartered Bank (Pakistan) Limited Soneri Bank Limited The Bank of Khuber United Bank Limited

#### Share's Registrar

FAMCO Associates (Pvt) Limited First Floor, State Life Building No. 1A, I. I. Chundrigar Road, Karachi - 74000 Tel: (92 21) 3242 7012, 3242 6597, 3242 5467

Fax: (92 21) 3242 6752, 3242 8310

#### Registered Office

9th Floor, The Harbour Front, Dolmen City, HC-3, Block-4, Marine Drive, Clifton, Karachi-75600, Pakistan Tel: (92 21) 111 222 081 Fax: (92 21) 111 888 081

#### Website

www.byco.com.pk

### Director's Report

In the name of Allah the Most Merciful and the Most Benevolent.

The Board of Directors of the Company presents the first quarterly report together with the unaudited Financial Statements for the first fiscal quarter ended September 30, 2010.

We are pleased to state that during the period under review, your company earned a gross profit of Rs 12.2 million as against a gross loss of Rs 222 million during the same period in the prior year. This improved profitability is due to stable regional crude and product prices, improved gross refining margins and sustained rupee-dollar parity. The sales during the first quarter were Rs 7.9 billion as compared to Rs 10 billion in the first quarter last year.

The reduction in sales was primarily due to two factors; firstly, your refinery was shut down due to turnaround activities till August 6th, 2010. The second and the more critical factor which impacted sales was due to a marked reduction in fuel consumption as a result of the massive devastation caused by the floods. Your refinery was on stream for an average of 48 stream days with an average through put of 11,500 barrels per day.

Being committed to our strategy of rapid and sustainable expansion, the Petroleum Marketing Business (PMB) of our Company continues its path to create value for all our stake holders. By constantly introducing avenues of customer convenience solutions in the form of quality products and services, our team has endeavored to continuously add on to our ever expanding portfolio and to stay ahead of the competition. We have ended the first quarter with establishment of 148 retail sites (now 163 sites). In a hyper competitive scenario and volatile market dynamics marred by external factors at the geopolitical and economic frontiers, we have successfully maintained our no. 6th position amongst the 12 Oil Marketing Companies presently operative in Pakistan. Our market share in liquid fuels up to the end of first quarter is 2.4%. (2.6% as of Nov' 2010).

PMB has introduced Byco branded Liquid Petroleum Gas (LPG) cylinders in the market (Byco Gas) making us the 4th OMC to launch its own LPG brand. We have also introduced imported Byco Branded Lubricants in drums and pails in the market. Long term Fuel Supply Agreement (FSA) was signed with KESC and efforts are underway to conclude FSAs with other power producers in the near future. As a subsequent development we have also commenced JP-1 supplies for non-commercial exports.

Further initiatives are under way to streamline and automate our systems, processes and activities with state-of-the-art technology. We are expanding our network to optimize our supply chain mechanism by adding on more storage as well as upgrading our fleet in our endeavor to ensure that Byco brand is considered as a preferred choice of customers truly marking "the beginning of a new era".

In conclusion the Board prays to Almighty Allah for His blessings and extends its gratitude to our Shareholders for their continued support, confidence and trust in your Company and its employees' efforts.

For and on behalf of the Board of Directors

Chief Executive Officer

# Condensed Interim Balance Sheet as at september 30, 2010

Amount in Rs. '000

| ASSETS   | Note | Unaudited<br>Sep 30, 2010   | Audited<br>June 30, 2010   |
|--|------|---|--|
| NON CURRENT ASSETS Property, plant and equipment Intangible asset Long term deposits Long term loan Investment   | 4    | 14,090,027<br>15,369<br>56,307<br>2,452,084<br>2,087,115                                    | 14,041,553<br>15,370<br>58,809<br>2,349,273<br>2,087,115                                     |
| CURRENT ASSETS Stores and spares Stock in trade Trade debts - Considered good Loans and advances - Considered good Trade deposits, prepayments and other receivables Markup accrued Cash and bank balances |      | 144,210<br>7,513,705<br>6,307,061<br>285,268<br>333,652<br>130,578<br>697,224<br>15,411,698 | 144,076<br>4,927,938<br>6,861,842<br>265,521<br>321,474<br>39,002<br>1,036,549<br>13,596,402 |
| EQUITY AND LIABILITIES  SHARE CAPITAL AND RESERVES Authorized share capital 500,000,000(June 2010:500,000,000) Ordinary shares of Rs. 10/- each  |      | 5,000,000   | 5,000,000  |
| Issued, subscribed and paid up capital<br>Accumulated losses   |      | 3,921,044<br>(12,623,249)<br>(8,702,205)  | 3,921,044<br>(11,989,993)<br>(8,068,949)   |
| Surplus on revaluation of Property, plant and equipment  |      | 3,812,964   | 3,860,878  |
| NON CURRENT LIABILITIES  Loan from Sponsors and associated underatkings - Unsecured Long term loans - Secured Liabilities against assets subject to finance leases Long term deposits Deferred liabilities | 5    | 5,017,463<br>2,879,524<br>167,466<br>12,218<br>1,485,990                                    | 5,000,944<br>3,290,451<br>204,979<br>16,946<br>1,511,792                                     |
| CURRENT LIABILITIES Trade and other payables Accrued markup Short term borrowings - secured Current portion of long term liabilities Provision for taxation  | 6    | 24,986,762<br>1,745,933<br>466,000<br>1,947,544<br>292,941<br>29,439,180                    | 22,180,684<br>1,415,236<br>508,809<br>1,977,379<br>249,373<br>26,331,481                     |
| COMMITMENTS  | 7    | 34,112,600  | 32,148,522   |

The annexed notes form an integral part of these condensed interim financial statements.

Wharmy

Chief Executive

## Condensed Interim Profit and Loss Statement For three months ended September 30, 2010 (Unaudited)

|  | 3 mo<br>July-Sep, 2010           | Amount in Rs. '000<br>onths ended<br>July-Sep, 2009 |
|--|----------------------------------|---|
| Net sales  | 7,899,050                        | 10,016,161  |
| Cost of Sales  | 7,886,782                        | 10,238,628  |
| Gross profit/(loss)  | 12,268                           | (222,467)   |
| Operating expenses Administrative expenses Selling and distribution expenses | 165,840<br>37,968<br>203,808     | 111,774<br>60,150<br>171,925                        |
| Operating loss<br>Other income   | (191,540)<br>140,786<br>(50,754) | (394,391)<br>33,909<br>(360,482)                    |
| Financial and other charges<br>Financial charges<br>Exchange differences     | 551,611<br>61,036<br>612,647     | 519,585<br>211,930<br>731,515                       |
| Loss before taxation   | (663,401)                        | (1,091,998)   |
| Taxation Current Deferred  | 43,569<br>(25,800)<br>17,769     | (26,427)<br>(26,427)                                |
| Loss after taxation  | (681,170)                        | (1,065,571)   |
| Loss per share - basic (Rupees)  | (1.74)                           | (2.72)  |

The annexed notes form an integral part of these condensed interim financial statements.

Wharmy Chief Executive

## Condensed Interim Statement of Comprehensive Income For three months ended September 30, 2010 (Unaudited)

Amount in Rs. '000

|  | 3 months ended               |                              |  |
|--|------------------------------|------------------------------|--|
|  | July-Sep 2010                | July-Sep 2009                |  |
| Loss after taxation for the period   | (681,170)                    | (1,065,571)                  |  |
| Transfer from surplus on revaluation of<br>Property, plant and equipment<br>Related deferred tax | 73,714<br>(25,800)<br>47,914 | 75,506<br>(26,427)<br>49,079 |  |
| Total comprehensive loss for the period  | (633,256)                    | (1,016,492)                  |  |
| Component of comprehensive income not reflected in equity - Net of tax $ \\$                     |                              |                              |  |
| Total comprehensive loss for the period transferred to equity                                    | (633,256)                    | (1,016,492)                  |  |

The annexed notes form an integral part of these condensed interim financial statements.

Wharmy

Chief Executive

## Condensed Interim Cash Flow Statement For three months ended September 30, 2010 (Unaudited)

Amount in Rs. '000

|   | 3 months ended  July-Sep 2010  July-Sep 2009 |                               |
|---|--|-------------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES   |  |                               |
| Loss before taxation Adjustments for non cash and other items:                                | (663,401)                                    | (1,091,998)                   |
| Depreciation and amortization<br>Financial and other charges                                  | 157,725<br>612,647                           | 158,118<br>731,515            |
| Mark up on loan to subsidiary   | (91,575)                                     |                               |
| Cash flow before working capital changes  | 15,396                                       | (202,365)                     |
| Movement in working capital<br>(Increase) / decrease in current assets<br>Stores and spares   | (134)  | 10,896                        |
| Stock in trade<br>Trade debts   | (2,585,767)<br>554.781                       | (793,541)<br>2,828,573        |
| Loans and advances Trade deposits, prepayments and other receivables                          | (122,558)<br>1,032                           | (35,415)<br>(26,451)          |
| Increase / (decrease) in current liabilities  |  |                               |
| Trade and other payables<br>Cash generated from operations                                    | 2,821,758<br>684,508                         | <u>(1,182,971)</u><br>598,726 |
| Payments for:<br>Financial charges  | (281,950)                                    | (401,797)                     |
| Income Taxes  Net cash generated from operating activities                                    | (13,210)                                     | (21,761)<br>175,168           |
| CASH FLOW FROM INVESTING ACTIVITIES   | ·  |                               |
| Fixed capital expenditure<br>Sale proceeds of fixed assets                                    | (206,200)<br>837                             | (1,123,556)                   |
| Long term deposit<br>Net cash used in investing activities                                    | (2,226)<br>(207,589)                         | (1,122,406)                   |
| CASH FLOW FROM FINANCING ACTIVITIES Loan from sponsors and associates - net                   |  | 1,150                         |
| Repayment of term finance certificates<br>Repayment of long term loan                         | (440,762)                                    | (107,143)<br>(44,835)         |
| Liabilities against assets subject to finance lease - net<br>Short term borrowings - net      | (37,513)                                     | (9,542)<br>(1,549)            |
| Net cash used in financing activities  Net (decrease) / increase in cash and cash equivalents | (521,084)                                    | (161,919)                     |
| Cash and cash equivalents as at 1st July Cash and cash equivalents as at 30th Sept            | 1,036,549<br>697,224                         | 2,078,445<br>969,288          |
|   | ,  |                               |

The annexed notes form an integral part of these condensed interim financial statements.

Chief Executive

## Condensed Interim Statement of Changes in Equity For three months ended September 30, 2010 (Unaudited)

Amount in Rs. '000

|   | Issued,<br>subscribed<br>and paid-up<br>capital | Accumulated<br>Loss | Total       |
|---|---|---------------------|-------------|
| Balance as at July 01, 2009             | 3,921,044                                       | (10,597,517)        | (6,676,473) |
| Total comprehensive loss for the period |   | (1,016,492)         | (1,016,492) |
| Balance as at September 30, 2009        | 3,921,044                                       | (11,614,009)        | (7,692,965) |
| Balance as at July 01, 2010             | 3,921,044                                       | (11,989,993)        | (8,068,949) |
| Total comprehensive loss for the period |   | (633,256)           | (633,256)   |
| Balance as at September 30, 2010        | 3,921,044                                       | (12,623,249)        | (8,702,205) |

The annexed notes form an integral part of these condensed interim financial statements.

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Chief Executive

## Notes to the Condensed Interim Financial Statements

For three months ended September 30, 2010

#### 1 STATUS AND NATURE OF BUSINESS

The Company was incorporated in Pakistan as a public limited Company on January 09, 1995 and was granted a certificate of commencement of business on March 13, 1995. The shares of the Company are listed on the Karachi, Lahore and Islamabad Stock Exchanges. The Company is engaged in the production and sale of the petroleum products.

#### 2 GOING CONCERN ASSUMPTION

During the quarter ended September 30, 2010 Company incurred net loss after tax of Rs. 0.681 billion and as of that date it has accumulated losses of Rs.12.623 billion (June 30, 2010: Rs.11.99 billion) have resulted in net capital deficiency of Rs. 8.702 billion (June 30, 2010: Rs.8.069 billion) and excess of current liabilities over current assets of Rs.14.027 billion (June 30, 2010: Rs.12.735 billion). The conditions indicate the existence of material uncertainty which may cast significant doubt about the Company's ability to continue as going concern, therefore it may be unable to realize its assets and discharge its liabilities in the normal course of business. The financial statements have been prepared using going concern assumption as the management is confident that all these conditions are temporary, not permanent and would reverse in foreseeable future. Further, the Company's ability to arrange funds from Sponsors and Associates when required is yet another positive indicator. Accordingly, the Sponsors have provided funds amounting to Rs. 1.214 billion during the last year ended June 30, 2010. The Company has not defaulted in any of the installments of its long term loans or lease finance.

Apart from the refinery operations the Company is also targeting its Petroleum Market Business which has visibly improved Company's market position in the oil marketing sector and has also enabled the Company to diversify its revenue stream. Further, the Company's projects in progress like Isomerization Plant, which is expected to commence its operations in near future, will enable the Company to process naphtha, which will ultimately increase the profit margins of the Company, and Single Point Mooring (now transferred to wholly owned subsidiary) will reduce the overall transportation costs. Furthermore, the offer to purchase Company's share pursuant to the Listed Companies (Substantial Acquisition of Voting Shares and Take-over's) Ordinance, 2002 was made during the last year ended June 30, 2010 due to the finalization of an arrangement with Abraaj Capital Limited. Addition of Abraaj as Sponsor of the Company alongwith BBI shall substantially add to financial strength of BPPL's Sponsors and enhance strong shareholders' support to the Company.

All these steps contribute towards favorable conditions and mitigate the risks involved, therefore, the preparation of financial statements using the going concern assumption is justified.

#### 3 BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34, Interim Financial Reporting and are being submitted to the shareholders as required by section 245 of the companies ordinance, 1984.

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statement are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2010.

Amount in Rs. '000

| 4 | PROPERTY, PLANT AND EQUIPMENT   | Note | Sep 30, 2010           | June 30, 2010          |
|---|---|------|------------------------|------------------------|
|   | Operating fixed assets - At cost less accumulated depreciation Capital work in progress - At cost | 4.1  | 9,677,355<br>4,412,672 | 9,830,512<br>4,211,041 |
|   |   |      | 14.090.027             | 14.041.553             |

| 4.1 | Addition during the period<br>Plant and machinery |
|-----|---|
|     | Generators  |
|     | Furniture and fixtures                            |
|     | Computer and allied                               |
|     | Vehicles  |

| 3 months ended |               |  |  |  |  |  |
|----------------|---------------|--|--|--|--|--|
| July-Sep 2010  | July-Sep 2009 |  |  |  |  |  |
|                |               |  |  |  |  |  |
|                |               |  |  |  |  |  |
| 3,784          |               |  |  |  |  |  |
| 782            | 4,985         |  |  |  |  |  |
|                | 40            |  |  |  |  |  |
|                | 2,445         |  |  |  |  |  |
|                | 3,600         |  |  |  |  |  |
|                |               |  |  |  |  |  |
| 4,566          | 11,070        |  |  |  |  |  |

# Notes to the Condensed Interim Financial Statements

For three months ended September 30, 2010

Amount in Rs. '000

|   | Sep 30, 2010   | June 30, 2010  |
|---|--|--|
| 5 Long term loans   |  |  |
| From banks Term finance - i Term finance - II Syndicated Loan Syndicated Term Finance   | 29,835<br>25,000<br>279,999<br>4,383,237   | 59,670<br>25,000<br>279,999<br>4,794,166   |
|   | 4,718,071  | 5,158,835  |
| Current portion of long term loans  | (1,838,547)  | (1,868,383)  |
|   | 2,879,524  | 3,290,452  |
| 6 Trade and other payables  |  |  |
| Foreign bills payable Forced PADs Creditors for services Creditors for supplies Advances from customers Accrued expenses Other Payable Payable to Statutory Authorities | 7,842,710<br>7,364,077<br>582,086<br>4,715,853<br>220,989<br>32,608<br>38,419<br>4,190,020 | 2,212,812<br>8,951,107<br>617,538<br>5,256,777<br>327,995<br>11,219<br>43,621<br>4,759,615 |

#### 7 Commitments

Commitments in respect of capital expenditures amounting to Rs. 21.697 million (June 30, 2010: Rs.72.236 million).

|  |   | 3 months ended  July-Sep 2010  July-Sep 2009            |  |
|--|---|---|--|
| 8 Transaction with related parties   |   |   |  |
| Parent companies:  |   |   |  |
| Receipt of Ioan<br>Repayment of Ioan<br>Markup on Ioan   | <br><br>5,826   | 146,151<br><br>1,086                                    |  |
| Subsidiary Company<br>Payment of loan<br>Markup income   | 104,431<br>91,575   |   |  |
| Associated companies: Purchase of assets and services Payment of rent Repayment of loan Payment against freight for crude oil shipments Markup on loan Land lease rentals Shared expenses sales of petroleum product | 6,463<br><br><br>47,613<br>135,688<br>10,938<br>3,858<br>49,230 | 26,805<br>115<br>160,001<br>90,511<br>159,001<br>10,938 |  |
| Staff provident fund Payment of employees and Company's contribution   | 10,003  | 9,606   |  |

# Notes to the Condensed Interim Financial Statements

For three months ended September 30, 2010

#### 9 DATE OF AUTHORIZATION FOR ISSUE

The fianacial statement were authorised for issue on 17th January 2011 in accordance with the resolution of the Board of Directors of the Company

#### 10 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Rupees, which is the group's functional currency. All financial information presented in Rupees have been rounded to nearest thousand.

Chief Executive

## **Condensed Consolidated Interim** Balance Sheet As at September 30, 2010

Amount in Rs. '000

| ASSETS   | Note | Unaudited<br>Sep 30, 2010  | Audited<br>June 30, 2010   |
|--|------|--|--|
| NON CURRENT ASSETS Property, plant and equipment Intangible asset Long term deposits Long term loan  | 5    | 17,119,576<br>39,115<br>57,238<br>23,220   | 17,064,985<br>39,116<br>59,740<br>24,840   |
| CURRENT ASSETS Stores and spares Stock in trade Trade debts - Considered good Loans and advances - Considered good Trade deposits, prepayments and other receivables Markup accrued Cash and bank balances |      | 144,213<br>7,513,705<br>6,309,807<br>285,268<br>455,436<br>33,013<br>697,238<br>15,438,680 | 144,076<br>4,927,938<br>6,861,842<br>286,321<br>329,616<br>33,012<br>1,046,352<br>13,629,157 |
| EQUITY AND LIABILITIES<br>SHARE CAPITAL AND RESERVES<br>Authorized share capital<br>500,000,000(June 2010:500,000,000) Ordinary<br>shares of Rs.10/- each  |      | 5,000,000  |  |
| Issued, subscribed and paid up capital<br>Accumulated losses   |      | 3,921,044<br>(14,109,789)<br>(10,188,745)  | 3,921,044<br>(13,358,802)<br>(9,437,758)   |
| Surplus on revaluation of Property, plant and equipment  |      | 3,812,964  | 3,860,878  |
| NON CURRENT LIABILITIES  |      |  |  |
| Loan from Sponsors and associated underatkings - Unsecured<br>Long term loans - Secured<br>Liabilities against assets subject to finance leases<br>Long term deposits<br>Deferred liabilities              | 6    | 5,017,463<br>2,879,524<br>167,466<br>12,218<br>1,508,402                                   | 5,000,944<br>3,290,451<br>204,979<br>16,946<br>1,534,202                                     |
| CURRENT LIABILITIES  |      |  |  |
| Trade and other payables<br>Accrued markup<br>Short term borrowings - secured<br>Current portion of long term liabilities<br>Provision for taxation  | 7    | 25,016,119<br>1,745,933<br>466,000<br>1,947,544<br>292,941<br>29,468,537                   | 22,196,399<br>1,415,236<br>508,809<br>1,977,379<br>249,373<br>26,347,196                     |
| COMMITMENTS  | 8    | 23,400,337   | 20,547,190   |
|  |      | 32,677,829   | 30,817,838   |

The annexed notes form an integral part of these condensed consolidated interim financial statements.

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Chief Executive

# Condensed Consolidated Interim Profit and Loss Account

For three months ended September 30, 2010 (Unaudited)

Amount in Rs. '000

|  | 3 months ended                            |  |
|--|---|--|
|  | July-Sep 2010                             | July-Sep 2009                              |
| Net sales  | 7,899,050                                 | 10,016,161                                 |
| Cost of Sales  | 7,886,782                                 | 10,238,628                                 |
| Gross Profit / (loss)  | 12,268                                    | (222,467)                                  |
| Operating expenses Administrative expenses Selling and distribution expenses | 194,270<br>37,968<br>232,238              | 111,774<br>60,150<br>171,925               |
| Operating loss<br>Other income   | (219,970)<br>51,558                       | (394,392)<br>33,909                        |
| Financial and other charges<br>Financial charges<br>Exchange differences     | (168,412)<br>551,684<br>61,036<br>612,720 | (360,483)<br>519,585<br>211,930<br>731,515 |
| Loss before taxation   | (781,132)                                 | (1,091,998)                                |
| Taxation   |   |  |
| Current<br>Deferred  | 43,569<br>(25,800)<br>17,769              | (26,427)<br>(26,427)                       |
| Loss after taxation  | (798,901)                                 | (1,065,571)                                |
| Loss per share - basic (Rupees)  | (2.04)                                    | (2.72)                                     |

The annexed notes form an integral part of these condensed consolidated interim financial statements.

Chief Executive

## Condensed Interim Consolidated Statement of Comprehensive Income For three months ended September 30, 2010 (Unaudited)

Amount in Rs. '000

|  | 3 months ended |               |
|--|----------------|---------------|
|  | July-Sep 2010  | July-Sep 2009 |
| Loss after taxation for the period                                       | (798,901)      | (1,065,571)   |
| Transfer from surplus on revaluation of<br>Property, plant and equipment | 73.714         | 75,506        |
| Related deferred tax   | (25,800)       | (26,427)      |
|  | 47,914         | 49,079        |
| Total comprehensive loss for the period                                  | (750,987)      | (1,016,492)   |
|  |                |               |
| Component of comprehensive income not reflected in equity - net of tax   |                |               |
| Total comprehensive loss for the period transferred to equity            | (750,987)      | (1,016,492)   |

The annexed notes form an integral part of these condensed consolidated interim financial statements.

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Chief Executive

# Condensed Interim Consolidated Cash Flow Statement

For three months ended September 30, 2010 (Unaudited)

Amount in Rs. '000

|   | 3 months ended |                    |
|---|----------------|--------------------|
|   | July-Sep 2010  | July-Sep 2009      |
| CASH FLOW FROM OPERATING ACTIVITIES                       |                |                    |
| Loss before taxation                                      | (781,132)      | (1,091,998)        |
| Adjustments for non cash and other items:                 | (701,132)      | (1,031,330)        |
| Depreciation and amortization                             | 185,042        | 158,118            |
| Financial and other charges                               | 612,720        | 731,515            |
| Cash flow before working capital changes                  | 16,630         | (202,365)          |
| Movement in working capital                               |                |                    |
| (Increase) / decrease in current assets                   |                |                    |
| Stores and spares   | (137)          | 10,896             |
| Stock in trade  | (2,585,767)    | (793,541)          |
| Trade debts   | 552,035        | 2,828,573          |
| Loans and advances  | (18,127)       | (35,415)           |
| Trade deposits, prepayments and other receivables         | (91,017)       | (26,451)           |
| Increase / (decrease) in current liabilities              |                |                    |
| Trade and other payables                                  | 2,835,400      | (1,182,971)        |
| Cash generated from operations                            | 709,017        | 598,726            |
| Payments for:   | (202.027)      | (401 707)          |
| Financial charges<br>Income Taxes                         | (282,023)      | (401,797)          |
| income taxes  | (14,004)       | (21,761)           |
| Net cash generated from operating activities              | 412,990        | 175,168            |
| CASH FLOW FROM INVESTING ACTIVITIES                       |                |                    |
| Fixed capital expenditure                                 | (239,631)      | (1,123,556)        |
| Sale proceeds of fixed assets                             | 837            | (-,,,              |
| Long term deposit   | (2,226)        | 1,150              |
| Net cash used in investing activities                     | (241,020)      | (1,122,406)        |
| CASH FLOW FROM FINANCING ACTIVITIES                       |                |                    |
| Loan from sponsors and associates - net                   |                | 1 150              |
| Repayment of term finance certificates                    |                | 1,150<br>(107,143) |
| Repayment of long term loan                               | (440,762)      | (44,835)           |
| Liabilities against assets subject to finance lease - Net | (37,513)       | (9,542)            |
| Short term borrowings - Net                               | (42,809)       | (1,549)            |
| Net cash used in financing activities                     | (521,084)      | (161,919)          |
| Not (decrees) / in correct in each and each activities    | (7.40.55.4)    | (1.100.157)        |
| Net (decrease) / increase in cash and cash equivalents    | (349,114)      | (1,109,157)        |
| Cash and cash equivalents as at 1st July                  | 1,046,352      | 2,078,445          |
| Cash and cash equivalents as at 30th Sept                 | 697,238        | 969,288            |

The annexed notes form an integral part of these condensed consolidated interim financial statements.

Chief Franchise

Chief Executive

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## Condensed Interim Consolidated Statement of Changes in Equity For three months ended September 30, 2010 (Unaudited)

Amount in Rs. '000

|   | Issued,<br>subscribed<br>and paid-up<br>capital | Accumulated<br>Loss | Total        |
|---|---|---------------------|--------------|
| Balance as at July 01, 2009             | 3,921,044                                       | (10,597,517)        | (6,676,473)  |
| Total comprehensive loss for the period |   | (1,016,492)         | (1,016,492)  |
| Balance as at September 30, 2009        | 3,921,044                                       | (11,614,009)        | (7,692,965)  |
| Balance as at July 01, 2010             | 3,921,044                                       | (13,358,802)        | (9,437,758)  |
| Total comprehensive loss for the period |   | (750,987)           | (750,987)    |
| Balance as at September 30, 2010        | 3,921,044                                       | (14,109,789)        | (10,188,745) |

The annexed notes form an integral part of these condensed consolidated interim financial statements.

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Chief Executive

## Notes to the Condensed Interim Consolidated Financial Statements

For three months ended September 30, 2010 (Unaudited)

#### 1 REPORTING ENTITY

The Group comprises the following companies

#### Byco Petroleum Pakistan Limited (Formerly: Bosicor Pakistan Limited) (BPPL) - Parent Company

The BPPL was incorporated in Pakistan as a public limited Company on January 09, 1995 and was granted a certificate of commencement of business on March 13, 1995. The shares of BPPL are listed on the Karachi, Lahore and Islamabad Stock Exchanges. BPPL is engaged in the production and sale of the petroleum products.

#### Universal Terminal Limited (UTL) - Subsidiary

UTL was incorporated in Pakistan on June 14, 2002 as a private limited Company under the Companies Ordinance, 1984. UTL has been converted from Private Limited to Public Limited Company on May 24, 2010. BPPL has acquired 100% shares of UTL by virtue of share purchase agreement dated February 17, 2010 (acquisition date). The registered office of UTL is situated at 9th Floor, The Harbour Front, Dolmen City, HC-3, Block 4, Marine Drive, Clifton, Karachi - 75600. UTL was principally engaged in the provision of bulk storage services of petroleum products however, its operations will be commenced before Dec 31, 2010.

#### 2 GOING CONCERN ASSUMPTION

During the quarter ended September 30, 2010 group incurred net loss after tax of Rs.0.798 billion and as of that date it has accumulated losses of Rs.14.110 billion (June 30, 2010: Rs.13.359 billion) have resulted in net capital deficiency of Rs.10.189 billion (June 30, 2010: Rs.9.438 billion) and excess of current liabilities over current assets of Rs.14.030 billion (June 30, 2010: Rs.12.718 billion). The conditions indicate the existence of material uncertainty which may cast significant doubt about the group's ability to continue as going concern, therefore it may be unable to realize its assets and discharge its liabilities in the normal course of business. The financial statements have been prepared using going concern assumption as the management is confident that all these conditions are temporary, not permanent and would reverse in foreseeable future. Further, the group's ability to arrange funds from Sponsors and Associates when required is yet another positive indicator. Accordingly, the Sponsors have provided funds amounting to Rs. 1.214 billion during the last year ended June 30, 2010. The group has not defaulted in any of the installments of its long term loans or lease finance.

Apart from the refinery operations the group is also targeting its Petroleum Market Business which has visibly improved BPPL's market position in the oil marketing sector and has also enabled BPPL to diversify its revenue stream. Further, the group's projects in progress like Isomerization Plant, which is expected to commence its operations in near future, will enable the group to process naphtha, which will ultimately increase the profit margins of the group, and Single Point Mooring will reduce the overall transportation costs. Furthermore, the offer to purchase BPPL's share pursuant to the Listed Companies (Substantial Acquisition of Voting Shares and Take-over's) Ordinance, 2002 was made during the last year ended June 30, 2010 due to the finalization of an arrangement with Abraaj Capital Limited. Addition of Abraaj as sponsor of the BPPL alongwith BBI shall substantially add to financial strength of BPPL's Sponsors and enhance strong shareholders' support to BPPL.

All these steps contribute towards favorable conditions and mitigate the risks involved, therefore, the preparation of financial statements using the going concern assumption is justified.

#### 3 BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the requirements of International Accounting Standard (IAS) 34, Interim Financial Reporting and are being submitted to the shareholders as required by section 245 of the companies ordinance, 1984.

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statement are the same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2010

#### 4 BASIS OF CONSOLIDATION

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights, if any, that are currently exercisable are taken into account. However, potential voting rights that are not currently exercisable are not included in determination of the proportions of profit or loss and changes in equity attributable to the Group.

The financial statements of the subsidiary are included in the consolidated financial statements from the date that control commences until the date control ceases. The accounting policies of subsidiaries are changed when necessary to align them with those adopted by the Group. The assets and liabilities of the subsidiaries are consolidated on a line-by-line basis and the carrying amount of the investment in subsidiaries is eliminated against the subsidiaries' share capital and pre-acquisition reserves. All intra-group balances and transactions, and any unrealized income and expenses arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements.

## Notes to the Condensed Interim Consolidated Financial Statements

Note

Sep 30, 2010

2,879,524

7,842,710

7,364,077

592,042 4,735,254

220,989

32,608

38,419

4,190,020

25,016,119

For three months ended September 30, 2010 (Unaudited)

| Amount in Rs. '000 |  |
|--------------------|--|
| June 30, 2010      |  |

3,290,451

2,212,812

8,951,107 620,407

5,269,473

4,759,615

22,196,399

327,995

11,369 43,621

| Operating fixed assets - At cost less accumulated depreciation Capital work in progress - At cost | 5.1 | 11,051,772<br>6,067,804<br>17,119,576                 | 11,232,245<br>5,832,740<br>17,064,985                 |
|---|-----|---|---|
| 5.1 ADDITIONS DURING THE PERIOD   |     | 3 month<br>July-Sep 2010                              | ns ended<br>July-Sep 2009                             |
| Plant and machinery<br>Generators<br>Furniture and fixtures<br>Computer and allied<br>Vehicles    |     | 3,784<br>782<br><br><br><br>4,566                     | 4,985<br>40<br>2,445<br>3,600                         |
| 6 LONG TERM LOANS   |     | Sep 30, 2010  | June 30, 2010   |
| From banks Term finance - I Term finance - II Syndicated Loan Syndicated Term Finance             |     | 29,835<br>25,000<br>279,999<br>4,383,237<br>4,718,071 | 59,670<br>25,000<br>279,999<br>4,794,166<br>5,158,835 |
| Current portion of long term loans  |     | (1,838,547)   | (1,868,384)   |

#### 8 COMMITMENTS

Forced PADs

Creditors for services

Creditors for supplies Advances from customers

Accrued expenses

Other payables

7 TRADE AND OTHER PAYABLES
Foreign bills payable

Payable to Statutory Authorities

Commitments in respect of capital expenditures amounting to Rs. 21.697 million (June 30, 2010: Rs.72.236 million).

5 PROPERTY, PLANT AND EQUIPMENT

### Notes to the Condensed Interim Consolidated **Financial Statements**

Amount in Rs. '000

|  | 3 months ended   |   |  |
|--|--|---|--|
|  | July-Sep 2010  | July-Sep 2010                                 |  |
| TRANSACTION WITH RELATED PARTIES   |  |   |  |
| Parent companies:  |  |   |  |
|  |  | 146.151                                       |  |
|  |  |   |  |
|  | 5.826  | 1.086   |  |
|  | -,   | _,  |  |
| Associated companies:  |  |   |  |
| Purchase of assets and services  | 6.463  | 26.805  |  |
| Paument of rent  |  | 115   |  |
| Repayment of loan  |  | 160,001                                       |  |
| Payment against freight for crude oil shipments  | 47,613   | 90,511  |  |
| Markup on loan   | 135,688  | 159,001                                       |  |
| Land lease rentals   | 10,938   | 10,938  |  |
| Shared expenses  | 3,858  | ´   |  |
| Sales of petroleum product   | 49,230   |   |  |
| ·  |  |   |  |
| Staff provident fund   |  |   |  |
| Payment of employees and Company's contribution  | 10,003   | 9,606   |  |
| Receipt of loan Repayment of loan Markup on loan  Associated companies: Purchase of assets and services Payment of rent Repayment of loan Payment against freight for crude oil shipments Markup on loan Land lease rentals Shared expenses Sales of petroleum product  Staff provident fund | 5,826<br>6,463<br><br>47,613<br>135,688<br>10,938<br>3,858<br>49,230 | 115<br>160,001<br>90,511<br>159,001<br>10,938 |  |

#### 10 DATE OF AUTHORIZATION FOR ISSUE

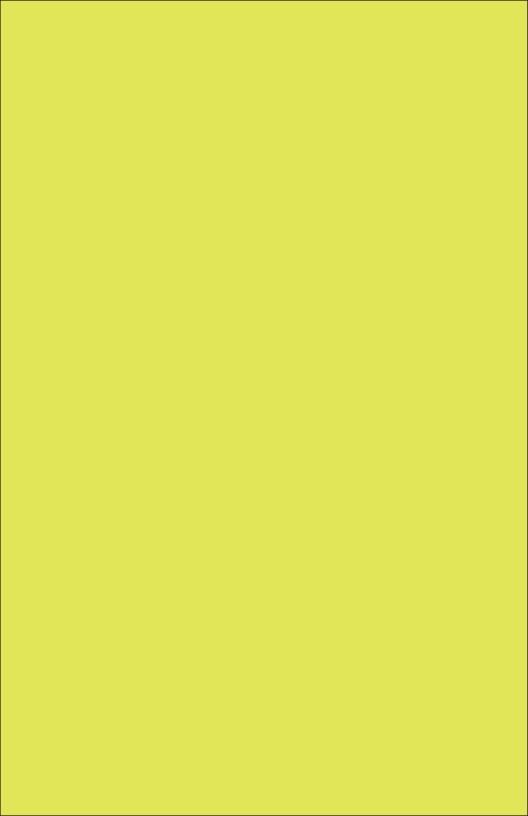
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The fianacial statement were authorised for issue on 17th January 2011 in accordance with the resolution of the Board of Directors of the Company

#### 11 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Rupees, which is the group's functional currency. All financial information presented in Rupees have been rounded to nearest thousand.

Chief Executive



#### Byco Petroleum Pakistan Limited

(formerly Bosicor Pakistan Limited)

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