

# Company Information

### **Board of Directors**

Amir Abbassciy, Chairman Hamid Imtiaz Hanfi. Director Muhammad Rashid Zahir, Director Syed Arshad Raza, Director

Farooq Ahmed Yamin Zubairi, Director Samia Roomi, Director Uzma Abbassciy, Director

## Audit Sub Committee of the Board

Muhammad Rashid Zahir, Chairman Hamid Imtiaz Hanfi. Member Syed Arshad Raza, Member

Ozair Muhammad, Secretary M. Mazahir Hussain (by invitation)

## **Corporate Secretariat**

Hamid Imtiaz Hanfi. Vice Chairman Amir Waheed Ahmed, GM Corporate Services & Company Secretary

Ozair Muhammad, Head Internal Financial Audits

### **CEO / President Secretariat**

Mohammad Wasi Khan, President & Chief Executive Officer Derek Lawler, VP Technical Syed Masood Raza, VP Admin & HR

Jawed Ahmed. VP Commercial M. Mazahir Hussain. Chief Financial Officer

### **Auditors**

Faruq Ali & Co. Chartered Accountants

## Legal Advisor

Saleem uz Zaman of Kabraji & Talibuddin

#### **Bankers**

Allied Bank Limited Bank Al-Falah Limited Bank Islami Pakistan Limited Habib Bank Limited Habib Metropolitan Bank Limited

National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited United Bank Limited

The Bank of Khyber

KASB Bank Limited

## **Shares Registrar**

Ground Floor, State Life Building No.3, Dr. Ziauddin Ahmed Road, Karachi - 75530

#### THK Associates (Pvt) Limited, Tel # 021-111-000-322 Fax # 021-5655595

### **Registered Office**

2nd Floor, Business Plaza. Mumtaz Hassan Road, Karachi-74000

Tel # 021-111-222-081 021-2410099 021-2410909 Fax # 021-2420722 021-111-888-081

## Website

www.bosicor.com.pk

# Directors' Report

The Directors are pleased to present their report together with the condensed interim financial statements of the company for the first fiscal guarter ended 30 September 2007.

During the quarter under review, the refining margins have improved in comparison to the same period last year.

The project to revamp the crude distillation unit and increase the existing production of around 18,000 bpd to 30,000 bpd is expected to be completed during the second quarter of this fiscal year and for this purpose it is planned to shutdown the refinery for 30 days from the last week of October, 2007. This will help in improving plant's refining capacity consequently reducing per ton operating costs and is expected to contribute towards the profitability of your Company.

After successful entry into the Oil Marketing business, we are targeting to open 50 fuel stations during the fiscal year ending on 30 June 2008.

The additional storage tanks with a combined capacity of 126,000 tons will be operational in the last quarter of this fiscal year. The SBM (Single Buoy Mooring) Sub-Sea Pipeline project is also progressing well and completion is expected by end June 2008. After the completion of these projects, your Company will benefit from freight economics and reduction in transit losses which will contribute in improving the bottom line.

During the quarter under review, your Company was able to generate a profit after taxation amounting to Rs. 75.954 million as compared to loss after taxation amounting to Rs. 199.821 million incurred in the corresponding quarter last year.

### **FUTURE OUTLOOK**

Looking forward, we see Country seeking increased investment, growing middle class, higher consumption and favorable demographics, which we expect will continue to contribute towards enhancing the economic conditions.

At Bosicor, our focus is on environment, health & safety along with achieving operational excellence to promote economic growth. Our people are our strength; we value their efforts, dedication, resourcefulness and sheer ingenuity which drive our success.

In conclusion, the Board prays to almighty Allah for His blessings and would like to extend its gratitude to Shareholders for their continued support, the Financial Institutions for their confidence and trust and the Company's Employees for their dedicated efforts.

For and on behalf of the Board of Directors

AMIR ABBASSCIY

Chairman

Karachi: 27 October 2007

# **Balance Sheet**

as at September 30, 2007

Amounts in Rs '000

Notes	Unaudited Sept 30, 2007	Audited June 30, 2007
ASSETS NON CURRENT ASSETS Property, plant and equipment Intangible asset Long term deposits Long term investments	6,915,432 14,157 17,747 300,000	6,387,534 14,157 17,239 300,000
CURRENT ASSETS Stores and spares Stock in trade Trade debts - Considered good Loans and advances - Considered good Trade deposits, prepayments and other receivables Cash and bank balances	142,835 5,180,348 1,155,555 103,844 124,475 1,390,348 8,097,405	138,342 5,177,422 1,079,213 87,005 252,854 1,788,863 8,523,699
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorized share capital 500,000,000 (2006: 360,000,000) Ordinary shares of Rs.10/- each	5,000,000	5,000,000
Issued, subscribed and paid-up capital 5 Accumulated loss	3,921,044 (354,115) 3,566,929	2,450,652 (437,581) 2,013,071
Surplus on revaluation of property, plant and equipment	1,594,185	1,601,698
NON-CURRENT LIABILITIES  Contribution towards right issue of shares Loan from sponsor - Unsecured Term finance certificates - Secured Long term loans - Secured Liabilities against assets subject to finance lease Deferred taxation	- 496,729 214,287 965,052 142,735 268,307	1,434,028 - 321,396 984,739 145,454 272,353
CURRENT LIABILITIES Trade and other payables Accrued markup Short term borrowings - Secured Current portions of non current liabilities Provision for taxation	7,225,386 61,578 102,011 581,940 125,602 8,096,517	7,402,998 110,658 249,000 610,375 96,859 8,469,890
CONTINGENCIES AND COMMITMENTS 6		
	15,344,741	15,242,629

The annexed notes form an integral part of these financial statements.

Chief Executive

# Profit and Loss Account

for the first fiscal quarter ended September 30, 2007

Amounts in Rs '000

### 3 months ended

		July - Sept 2007	July - Sept 2006
Gross sales		6,767,182	5,952,494
Government levies		1,018,754	1,013,638
Net sales		5,748,428	4,938,856
Cost of sales		5,484,785	5,009,037
Gross profit /(loss)		263,643	(70,181)
Operating expenses Administrative expenses Selling and distribution expenses		50,447 12,990 63,437	25,222 2,879 28,101
Operating profit / (loss)		200,206	(98,282)
Other income		13,978	12,975
		214,184	(85,307)
Financial and other charges		113,533	89,820
Profit / (loss) before taxation		100,651	(175,127)
Taxation Current Deferred		28,742 (4,045) 24,697	24,694  24,694
Profit/ (loss) after taxation		75,954	(199,821)
Earnings / (Loss) per share (Rupees	;)	0.19	(0.82)

The annexed notes form an integral part of these financial statements.

**Chief Executive** 

# Cash Flow Statement

for the first fiscal quarter ended September 30, 2007

Amounts in Rs '000

### 3 months ended

Note	July - Sept 2007	July - Sept 2006
CASH FLOW FROM OPERATING ACTIVITIES Profit / (Loss) before taxation	100,651	(175,127)
Adjustments for non cash and other items:	,	( , ,
Depreciation	60,313	46,703
Financial and other charges  Cash flow before working capital changes	113,533 274,497	<u>89,820</u> (38,604)
Cash now before working capital changes	214,491	(30,004)
Movement in working capital		
(Increase) / decrease in current assets		
Stores and spares	(4,493)	(5,532)
Stock in trade	(2,926)	612,734
Trade debts - Considered good	(76,342)	(194,808)
Loans and advances - Considered good	(16,839)	(30,096)
Trade deposits, prepayments and other receivables	144,565	(145,863)
Increase / (decrease) in current liabilities	(1== 0.10)	(4 = 44 040)
Trade and other payables	(177,612)	(1,541,212)
Cash generated from / (used in) operations	140,850	(1,343,381)
Payments for:	(400.040)	(70.404)
Financial charges Taxes	(162,613)	(72,494)
Net cash used in operating activities	(16,186)	(15,295) (1,431,170)
Net cash used in operating activities	(37,949)	(1,431,170)
CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(588,212)	(34,282)
Long term deposits	(508)	721
Net cash used in investing activities	(588,720)	(33,561)
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds against right issue of shares	36,364	_
Proceeds against loan from sponsor	496,729	_
Repayment of term finance certificates	(107,109)	(107,143)
Repayment of long term loans	(49,523)	(4,688)
Liabilities against assets subject to finance lease - Net	(1,318)	(5,906)
Short term borrowings	(230,250)	_
Net cash generated from / (used in) financing activities	144,893	(117,737)
Net decrease in cash and cash equivalents	(481,776)	(1,582,468)
Cash and cash equivalents as at 1st July	1,788,863	2,189,778
Cash and cash equivalents as at 30th Sept 7	1,307,087	(607,310)

The annexed notes form an integral part of these financial statements.

**Chief Executive** 

# Statement of Changes in Equity

for the first fiscal quarter ended September 30, 2007

Amounts in Rs '000

	Issued, subscribed and paid-up capital	Accumulated (loss) / Unappropriated profit	Total
Balance as on July 01, 2006	2,450,652	307,939	2,758,591
Final dividend for the year ended June 30,2006	-	(81,785)	(81,785)
Net loss for the period	-	(199,821)	(199,821)
Balance as on September 30, 2006	2,450,652	26,333	2,476,985
Balance as on July 01,2007	2,450,652	(437,581)	2,013,071
Issuance of shares	1,470,392	-	1,470,392
Net profit for the period	-	75,954	75,954
Transfer from surplus on revaluation of property, plant and equipment - Net of tax	-	7,512	7,512
Balance as on September 30, 2007	3,921,044	(354,115)	3,566,929

The annexed notes form an integral part of these financial statements.

**Chief Executive** 

## Notes to the Financial Statements

for the first fiscal quarter ended September 30, 2007

### 1 THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan as a public limited company on January 09, 1995 and was granted a certificate of commencement of business on March 13, 1995. The shares of the company are listed on the Karachi, Lahore and Islamabad Stock Exchanges. The company is engaged in the production and sale of the petroleum products.

### 2 ACCOUNTING POLICIES

The accounting policies and methods of computation followed for the preparation of these financial statements are same as those applied in the preparation of the preceding annual financial statements of the company.

### 3 BASIS OF PREPARATIONS

These financial statements are unaudited and have been prepared in accordance with the requirements of section 245 of the Companies Ordinance 1984 and International Accounting Standard 34 (IAS 34) "Interim Financial Reporting" as applicable in Pakistan.

Amounts in Rs '000

Notes Sept 30 2007 June 30 2007

4	PRO	OPERTY, PLANT AND EQUIPMENT	Notes	Sept 30, 2007	June 30, 2007
		erating fixed assets oital work in progress	4.1 4.2	5,025,390 1,890,042	5,077,202 1,310,332
				6,915,432	6,387,534
	Add 4.1	itions during the quarter: Operating fixed assets		Sept 30, 2007	Sept 30, 2006
		Furniture and fixtures		66	132
		Computer and allied Vehicles		764 7,670	65 -
				8,500	197
	4.2	Capital work in progress			
		Plant and machinery Civil and mechanical works		508,917 70,792	30,329 3,755
				579,709	34,084
5	ISS	UED, SUBSCRIBED AND PAID-UP CAPITAL		Sept 30, 2007	June 30, 2007
		,104,397 Ordinary shares of Rs.10/- each fully d in cash (2007: 245,065,248 of Rs.10/- each)	5.1	3,921,044	2,450,652

5.1 During the period under review, the issued, subscribed and paid up capital of the company is increased by Rs. 1,470.4 million, through right issue of shares @ 60% (i.e. 3 shares for every 5 shares held).

### 6 CONTINGENCIES AND COMMITMENTS

Commitments in respect of:

- letter of credits other than capital expenditures amount to NIL (June 30, 2007: NIL)
- capital expenditures amount to Rs. 943 million (June 30, 2007: Rs. 915 million).

		Sept 30, 2007	Sept 30, 2006
7	CASH AND CASH EQUIVALENTS		
	Cash and bank balances Running finances under mark up arrangements	1,390,348 (83,261)	1,034,857 (427,547)
		1,307,087	607,310
8	TRANSACTIONS WITH RELATED PARTIES		
	Holding company: Receipt of loan	496,729	_
	Associated companies: Purchase of assets and services Rent Repayment of loan and lease liabilities Payment against services (freight for crude oil) Markup on borrowings and leases	590 87 38,816 85,783 7,384	210 87 5,178 79,264 2,137
	Staff provident fund Payment of employees and company's contribution	4,600	2,262

### 9 DATE OF AUTHORIZATION FOR ISSUE

The financial statements were authorized for issue on October 27, 2007 in accordance with the resolution of the Board of Directors of the company.

## 10 GENERAL

These financial statements are presented in Rupees and Figures have been rounded off to nearest thousand rupees.

The annexed notes form an integral part of these financial statements.

**Chief Executive**